MESSAGE FROM OUR CEO

There are so many responsibilities that vie for my attention every day and I often wonder which ones actually matter. When it comes to being purposeful, there is one thing I am involved in which I know I will never regret: Every minute spent with you, the amazing group of people who make up the Water for Good family as we strive to end the water crisis in the world’s poorest country the Central African Republic.

Every day, the people who make up this movement of supporters, partners, and Water for Good staff are patiently going about building lasting water infrastructure to supply clean water to the people who need it most. From the bottom of my heart, I want to thank you, our faithful donors and volunteers, for using your time, talent, and treasure, to take upon yourselves the cares and concerns of people that many of you will most likely never meet. Together we are literally doing what many people would deem impossible.

Water for Good is more focused, more committed, and more well-resourced than ever before. I’ll go to bed tonight and thank God that I get to be in this fight with people like you. If you aren’t involved yet, now is a great time to do so.

By 2020, we will have brought sustainable clean water to one entire province in the CAR. You really don’t want to miss out on this!

Sincerely,
Rich Klopp

THE TEAM

BOARD MEMBERS
Doug Breven – Digital Sales Lead, US Retail at Microsoft Corporation
Jay Parks – Finance and Corporate Strategy Consultant at The Clapham Group
Rick Sweeney – President of Kitson & Partners
Dru Dodson – Teaching Pastor at Lake Valley Community Church
Luke Wright – CEO and Owner of MudLOVE Pottery
Emily Kenwark – Owner of BITCHSTIX
Ed Milner – President of Exhibition
Melinda Woda – Registered Nurse
Valerie Mowery – Self-Employed
Jim Anthony – President and CEO of So-Mark Consulting
Dan Stanek – Executive Vice President, WD Partners
Todd Colman – Vice President of Business Development at Indy Power Systems

STAFF
Rich Klopp – CEO
Jim Hocking – Founder
Jim Allen – COO
Jay Hocking – Country Director
Faret Ndongo – Country Representative
Adrienne Lane – Director of Strategy and Development
David DeMey – Director of International Partnerships
Olivia Lehman – Associate Director of Development
Cyril Godjo – Berberati Base Manager
Curtis DeRois – Controller
Alexander Pembi – Chief Accountant in CAR
Wilfred Ouilibona – Director of Radio
Rogier Kossi – Logistics Coordinator
Becky Heiman – Associate Director of Stewardship
Izabela Cyw – Project Manager
Macare Lammate – Pump Maintenance Team Leader
Julie McCabe – Accounting Assistant
Jean Baptiste Sakaissi – Pump Technician Team Lead

ANDRE NGONANDJI – Pump Maintenance Team Leader
Christophe Wabangui – Pump Maintenance Team Leader
Leanne Lavender – Marketing & Communications Consultant
Greg Weimer – Representative
Privat Renekusou – Pump Maintenance Team Assistant
Adolphe Tihonsaya – Pump Maintenance Team Assistant
Barthelmy Befo – Pump Maintenance Team Assistant
Laurent Bissoalo – Pump Maintenance Team Assistant
André Yapidji – Security Guard
Bruno Ouapoutou – Security Guard
Francis Dote – Security Guard
Jean-Albert Garangas – Community Trainer
Valerie Mowery – Self-Employed

VOLUNTEERS
Donavon Favre – Volunteer Advisor
Ruth Klopp – Development Volunteer
Roy Halberg – Development Volunteer
Kendall Hoover – Development Volunteer
Diana Davis – Translation Volunteer
John Trier – Warehouse Volunteer

Tackling water poverty in one of the world’s most forgotten countries.
Our goal? Clean, lasting water for every man, woman, and child in the Central African Republic.
MEET THE “MAN BEHIND THE MACHINES”

In the summer of 2017, hundreds of Water for Good supporters had the chance to meet the Central African Republic’s top water well driller, Marcellin Namsene, earning him the title, “Man Behind the Machines.” He took a break from his time behind the drill rig to visit the USA with his wife, Lisa Namsene, and their youngest son, John Repasky, in order to meet with donors and supporters. He told his story in churches and living rooms across the country, sharing his vision to provide clean water to every person in his country.

WHO IS MARCELLIN?

After a civil war in 2004, Jim Hocking founded Water for Good, and hired some young men he’d seen grow up in CAR, including Marcellin. Jim hired him as a driver and mechanic for the fledgling organization. Marcellin was intrigued by Water for Good’s vision to help orphans (since he himself had lost his father) and provide community development programs. Marcellin soon moved over to the well drilling operations where he spent a few years learning the ropes before he was promoted to head of the operations.

Marcellin travelled around the country with the well drilling teams, and he slowly realized that the water wells he’d taken for granted in his town were not available in most villages. “When I revisit wells that Water for Good has drilled, I can see the difference that the clean water makes in people’s daily lives,” says Marcellin.

He views his work as his way of living out the gospel and says, “Giving people clean water is my way of demonstrating God’s love to them.”

Marcellin is in it for the long-haul. “In 30 years, I want to be able to show my grandkids villages that STILL have clean water that my team has provided,” says Marcellin.

In 2015, Water for Good and Marcellin took a leap of faith together and worked to establish the first Central African owned water well-drilling enterprise, Marcellin African Drilling. Why? It has always been our goal to work ourselves out of a job. Marcellin is one of the local water heroes who, with support, will be able to expand and maintain water access long-term. A strong, local private sector will make it possible to end water poverty in CAR... for good.

Thank you to everyone who shared times, stories, and meals with Marcellin, Lisa, and baby John Repasky in 2017!

2017 ACCOMPLISHMENTS

23,000 PEOPLE GAINED ACCESS TO CLEAN WATER!

In 2017, Water for Good drilled 10 wells with our own funding and Marcellin African Drilling drilled 21 wells with funding his company secured independently, using Water for Good drilling equipment! We also rehabilitated 15 non-functional and abandoned wells, restoring water access.

SHORT WAVE RADIO REACHING 1 MILLION PEOPLE!

Water for Good’s local staff provides Christian messages and community development programming to over 20% of the rural population in their country. You can follow “Radio Water for Good” on Facebook to check out stories that local staff are collecting and creating!

KEEPING THE CLEAN WATER FLOWING FOR OVER ½ MILLION PEOPLE!

- Local maintenance teams visited 1,125 wells, making repairs to the hand pumps and keeping the clean water flowing.
- Teams were able to visit most wells more than once, completing a total of 1948 service visits.
- Hand pumps in the maintenance program are 90% functional.

9 LATRINES INSTALLED

Clean, safe latrines bring dignity and better health to schools and clinics.

A WHOLE LOTTA LOVE FROM MUDLOVE

Every day, we are blown away by generosity of our partners. MudLOVE is a ceramics business that gives back: every product they sell provides one week of safe, clean water to someone in need through their donations to Water for Good.

In 2017, MudLOVE used their business to do even more and generously contributed toward the cost of a much-needed new truck for one of the maintenance teams. Every year, this truck will visit 100,000 people and help ensure that life-saving clean water continues to flow in their villages and neighborhoods!

2017 WATER PARTNERS

Thank you to everyone who shared times, stories, and meals with Marcellin, Lisa, and baby John Repasky in 2017!
**LAUNCHING OUR 2020 STRATEGY**

**WHERE WE’VE BEEN**

Water for Good has 14 years of experience in the Central African Republic. Why have we remained focused on such a hard to reach place? We’re out to prove that generosity can make a lasting impact, even in the most challenging circumstances. If we succeed here, it is possible anywhere.

**FINANCIAL TRANSPARENCY**

**EXPENSES**

- Administration $182,945 (9%)
- Latrine Construction $70,415 (3%)
- Enterprise Development $17,675 (1%)
- Radio $59,664 (3%)
- Maintenance & Rehab $317,269 (16%)
- Fundraising $444,531 (22%)
- New Wells $914,938 (46%)
- **Total Expense = $2,007,460.38**

**NEW WELLS EXPENSE DETAILS**

- Salaries $396,028 (11%)
- Pumps & Supplies $212,155 (21%)
- Travel $321,333 (11%)
- Other $306,002 (11%)
- Depreciation $179,218 (20%)

**INCOME**

- Total Philanthropic $1,213,381 (83%)
- Water Partners $567,648 (15%)
- Other $87,152 (2%)
- GIK/Assets $12,749 (0%)
- **Total Income = $3,880,931.80**

**GRATITUDE**

Did you notice the increase in our revenue and donations in 2017?!

At the end of 2017, an individual donor made an extraordinary gift to help launch our strategy to reach every person in one region with lasting, clean water access by 2020! This major donation has allowed the team in Central Africa to invest in supplies to drill 80 new wells in 2018, repair offices, and rebuild capacities that still suffered from the impacts of the conflict. In 2018, we will drill at least 80 new water wells, and that’s just the beginning. Together we can do unprecedented things… join this movement!

**Vision**

By 2030, we will end water poverty for every man, woman, and child in one of the world’s most underdeveloped and forgotten countries, the Central African Republic (CAR).

**Getting Our Hands Dirty: Operations 2018 – 2020**

In order to prove that the 2030 vision is possible, we will aim to reach one region, Mambere-Kadei, with clean water access and sustainable maintenance services by 2020.

**Key Activities:**

- Drilling at least 240 new wells by 2020.
- 2018 is the kickoff, and we are committed to drilling 80 new wells.
- Local staff have also started a needs assessment and baseline study to determine the right locations with communities, creating the roadmap to 100% coverage.
- Growing the reach of our maintenance teams and improving the services we deliver to communities.
- Government cooperation in CAR will be critical to make sure that the work we are doing is aligned with the country’s vision for development and water policies.

**There is Hope**

When Water for Good was founded in 2004, 1.1 billion people in the world lacked access to clean water. Now, just 13 years later, that number has fallen below 663 million, a drop of 40%. Together we have played a small but significant role in one of the poorest countries in the world. Working alongside local government and entrepreneurs, we can scale this work and make a lasting improvement in the lives of the poorest people on the planet. Reaching everyone in this country is possible. And now is the time.

In order to reach our goal by 2030, we need to increase the pace of change.

**We don’t have to go it alone.**

Join us: www.waterforgood.org/donate

**We Areprivileged to have hundreds of dedicated supporters. How do we estimate the impact of your generosity?**

We review the total number of people impacted each year and how much it cost, including all of our expenses — from drill bits and pump parts, to postage and printer ink.
2017 PROJECT IMPACT

Back to School with Clean and Safe Water

Over half of the world’s primary school’s do not have access to clean water or sanitary restrooms. In 2017, your generosity has helped put water systems in place which changed the lives of hundreds of children as they started their school year.

“When you help to drill a new well for a school, it becomes an investment in children and their futures. Our Country Director, Jay Hocking, was able to visit the work at the Borosse school last year and document the impact that this has had on the beginning of their school new year. Their teacher, a woman named Clementine, shared about how hard it was to get water during the school days before their new well.

Really, I don’t know how to express the joy of my heart. Thank you, thank you, thank you, may God bless your workers, and all your leaders, for the water you’ve brought here. They say, “Water is Life.”... I call blessings upon you!

We can build on this progress, and 2018 could be the most impactful year ever: We aim to drill 80 new water wells. But this isn’t just about 80 wells. Together, we can bring water to every school in one region of the country by 2020, and to the whole country by 2030. Less sickness, more learning.